



CalOptima Health
A Public Agency
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Organizations Receiving Funding in Nonprofit Healthcare Academy - \$350K

Vendor Selection:

Organization:	Contract:
Consilience Group, LLC	\$246,726

Grantees:

Organization:	Grant:
Give For A Smile	\$5,000
Global Hope 365 (Integrated Solutions 360)	\$5,000
Hart Community Homes	\$5,000
HERstory Inc.	\$5,000
Hope Community Services, Inc.	\$5,000
Hub for Integration, Reentry & Employment (H.I.R.E.)	\$5,000
Illumination Institute	\$5,000
John Henry Foundation	\$5,000
Korean American Center	\$5,000
Olive Community Services	\$5,000
Orange County Chinese Community Service	\$5,000
Peer Voices of Orange County	\$5,000
Qazizada Multicultural Therapy Clinic (QMTC)	\$5,000
Sabil USA	\$5,000
Shanti Orange County	\$5,000
SonRise Community Christian Church	\$5,000
Straight Talk Clinic, Inc.	\$5,000
The Cambodian Family	\$5,000
Urban Social Services and Advocacy	\$5,000
Vital Access Care Foundation (VACF)	\$5,000

TOTAL NONPROFIT HEALTHCARE ACADEMY: \$346,726



Nonprofit Healthcare Academy Notice of Funding Opportunity

Application Deadline — September 15, 2023 (5 p.m. PST)

Background

The Department of Health Care Services (DHCS) established the Housing and Homelessness Incentive Program (HHIP). HHIP is a voluntary program that aims to improve health outcomes and access to Whole-Person Care services by addressing housing insecurity and instability as one of the social determinants of health for the Medi-Cal population. CalOptima Health is eligible to receive up to \$83,755,557 in incentive payments over a two-year period. The HHIP incentive payments are based on Medi-Cal managed care plan performance and demonstrated progress in tackling housing and homelessness needs.

In January 2023, CalOptima Health staff initiated the first HHIP Notice of Funding Opportunity (NOFO) that included an equity grants priority geared toward smaller, grassroots, community-based organizations (CBOs) to help build their capacity to serve populations experiencing health disparities. In soliciting and reviewing these proposals, it was evident there was an opportunity to further support these organizations by providing technical assistance around how they could partner with the health care sector, position their organizations as potential service providers and craft effective proposals that convey those concepts.

In response to this need, CalOptima Health staff sought and received board approval in June 2023 to allocate HHIP funding to HHIP Priority 4, Innovation and Implementation of Strategic Interventions including a Nonprofit Healthcare Academy. The Academy is set to include a series of learning experiences, skill-building sessions and the opportunity to receive technical assistance to prepare these organizations for contracted partnership with CalOptima Health and, more broadly, the health care sector.

Through this program, CalOptima Health is releasing a NOFO to identify and onboard up to 20 grassroots, nonprofit organizations that are interested in participating in the Nonprofit Healthcare Academy. Should more than 20 applications meet the eligibility criteria, staff will make a request to the Board to provide additional support for this project to offer a second round of the Academy in 2024. The application process will be open from **August 7-September 15, 2023**.

Grant Amounts and Duration

Grantees will be awarded a \$5,000 stipend by CalOptima Health after their completion of the program led by a contracted provider. The duration of the program will be three to four months to complete and is anticipated to launch in November 2024.

Workplan and Time Commitment for the Nonprofit Healthcare Academy:

Month 1		
Partnering for Health Equity: Academy Kick-Off and Orientation	2 hours	<ul style="list-style-type: none"> Clearly define how CBOs and CalOptima Health share their mission and purpose for shared populations of focus, social determinants of health, and health equity. Understand the Academy’s structure and equip participants with materials.
Health Academy Leadership Retreat	1.5 days	<ul style="list-style-type: none"> Strengthen leadership commitment Learn from two case studies that demonstrate successful partnerships between CalOptima Health and CBOs Understand the health care landscape and build effective partnerships involving Managed Care Plans/CalOptima Health/CalAIM. Share the strengths and needs of CBOs to enhance their partnership capacity and encourage connections among the participants. Review skill-building workshops, tools, and what will be delivered to support the partnership-building process.
Month 2		
Hands-On Skill Building Workshop #1: Making Your Case	2 hours	<ul style="list-style-type: none"> Introduce essential elements of crafting a compelling health care-focused narrative based on impact and results
TA Session #1	1 hour	<ul style="list-style-type: none"> Review and support teams in Case Statement development
Hands-On Skill Building #2: Developing a Logic Model	2 hours	<ul style="list-style-type: none"> Develop a logic model that connects social services and programs to impact in the health care sector
TA Session #2	1 hour	<ul style="list-style-type: none"> Review and support teams in Logic Model development
Month 3		
Hands-On Skill Building #3: Developing SMART Goals	2 hours	<ul style="list-style-type: none"> Develop SMART Goals
TA Session #3&4	2 hours	<ul style="list-style-type: none"> Finalize SMART Goals Preparations to present progress
Month 4		
Leading for Change: Learning & Celebration	6-hours + Lunch	<ul style="list-style-type: none"> Present findings on team’s work Next Steps and provide training topics

Entities Eligible to Apply

1. Applicants must be a 501(c)(3) or equivalent in good standing with the IRS. Equivalent organizations may include tribes, public schools, universities, and local, state, or federal government agencies and programs.
2. Applicants must have established services in Orange County and currently serve CalOptima Health members through their programs and services.
3. Priority will be given to those applicants that serve at least one specific population of focus including but not limited to:
 - a. LGBTQIA+,
 - b. Asian populations that have established communities within Orange County,
 - c. Native American population, and
 - d. Individuals involved with the justice system
4. Applicants must have annual operating budgets less than or equal to \$5 million.
5. Applicants that previously received funding from CalOptima Health must be/have been in good standing with the terms of that grant agreement to be eligible for the program.
6. Applicants that are already contracted for Enhanced Care Management (ECM) or Community Supports are ineligible.

Remember: Carefully review all threshold eligibility requirements. Applicants who fail to meet threshold requirements will be deemed ineligible. Applicants must successfully complete an application and submit it by the deadline to be considered for the program.

Application Timeline

Action	Date
Application Release Date	8/7/2023
Application Portal Opens	8/7/2023
Community Forum and Q&A	8/22/2023
Application Deadline	9/15/2023 (5 p.m. PST)
Internal Review	9/15 – 9/29
Nonprofit Selection	9/29/2023
Acceptance Letters	10/6/2023
Anticipated Grant Start Date	11/1/2023

Application Template

Applicants will be required to enter the following information into CalOptima Health's grant portal, which will be available on August 8, 2023. <https://webportalapp.com/sp/nonprofitacademy>

General Questions for NOFO Application:

1. Provide a brief introduction of your nonprofit organization, including its mission, programs or services, structure, reputation, and target audience. (250 words max)
2. What level of visionary leadership does your organization have among the Executive Director, Board and key management or program staff? (250 words max)
3. Is your organization interested in becoming a contracted provider or Enhanced Care Management or one of the 14 Community Supports? If yes, please check all that apply. (A list will be provided)
4. Which populations of focus do you have expertise in serving? Please describe that expertise and history of service. (250 words max)
5. Identify the specific areas of knowledge or skills that your organization aims to strengthen through the lessons identified in the Academy work plan? (250 words max)
6. What challenges or limitations are hindering your organization's growth or impact in those areas? (250 words max)
7. How will the lessons align with your organization's strategic goals and contribute to its long-term sustainability? (250 words max)

Community Forum and Q&A

When: August 22, 2023

Time: 9 a.m. PST

Register in advance for this webinar:

https://us06web.zoom.us/meeting/register/tZl0cuCorzkiEtUfhiELOY1Ab40rd_wDeteS

Questions about the funding opportunity or application?

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